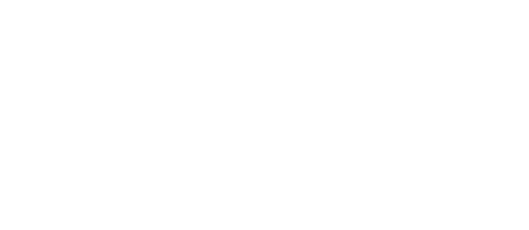
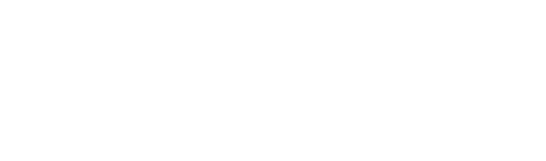
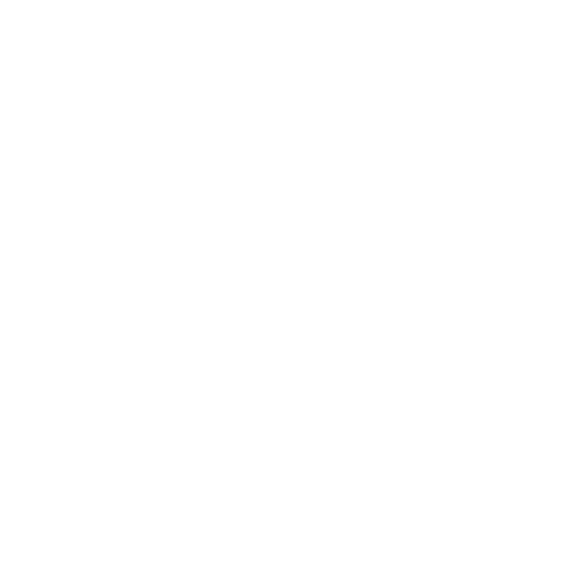
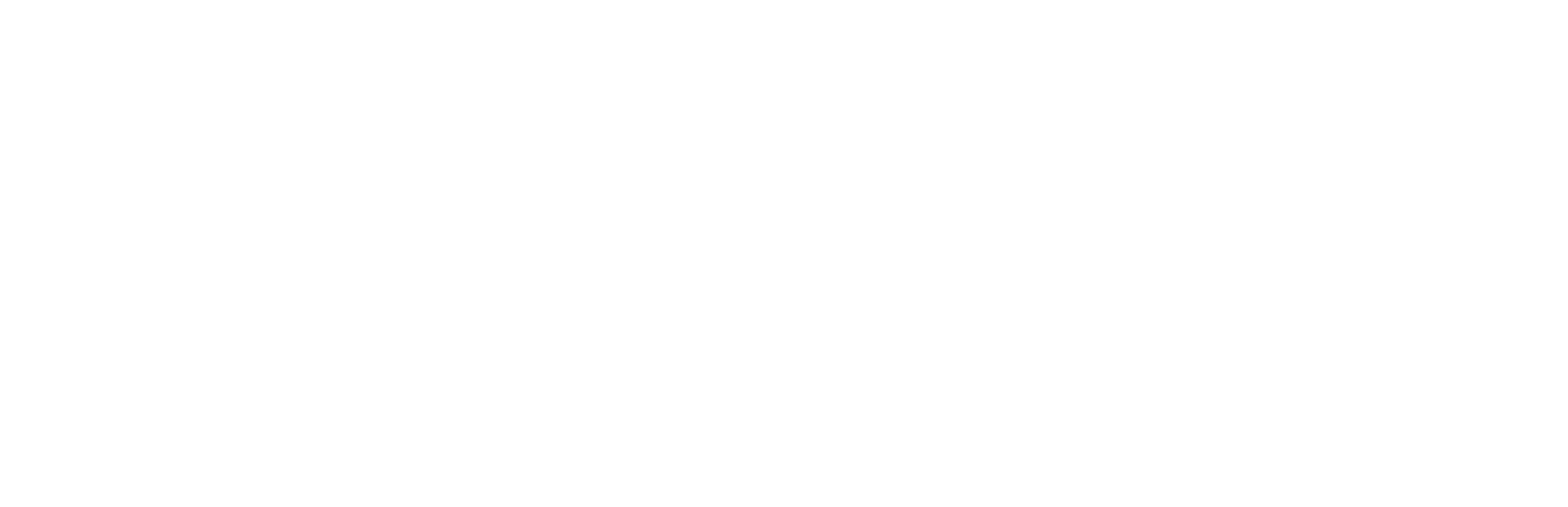
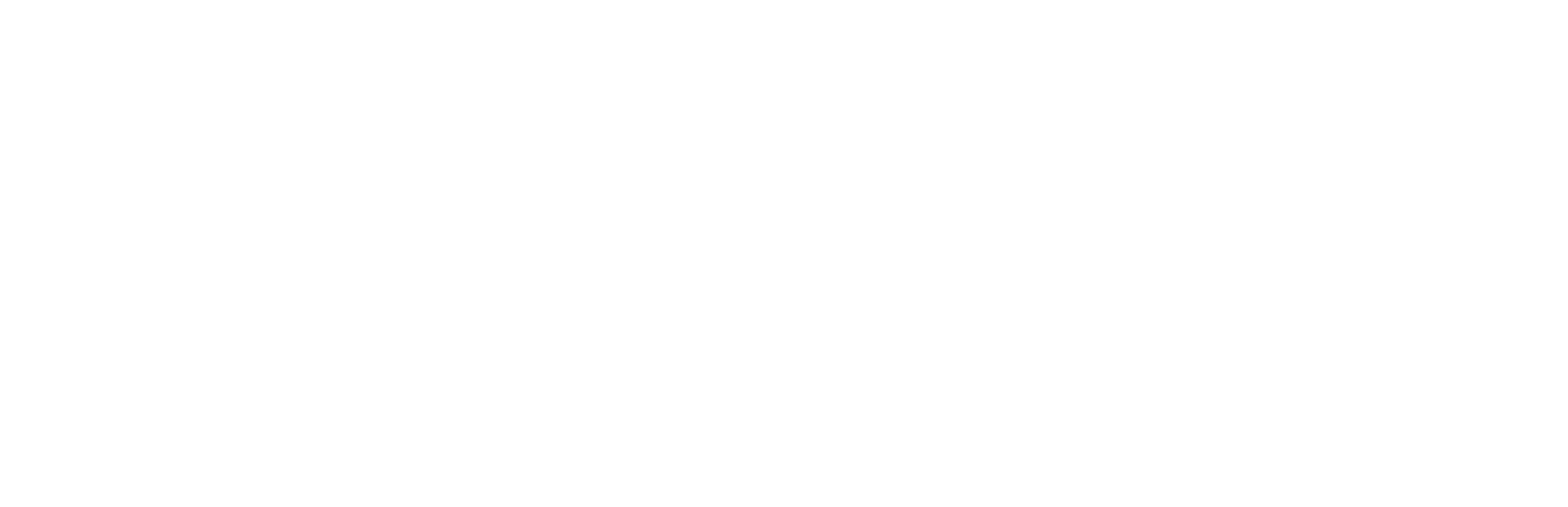
**Project Title:** Industry-Specific Intelligent Fire Management System **Project Design Phase-I** - **Solution Fit Template Team ID:** PNT2022TMID10497

**D**  **xE**

# e 1.CUSTOMER SEGMENT(S) 6. CUSTOMER 5.AVAILABLE SOLUTIONS p fi CONSTRAINTS l

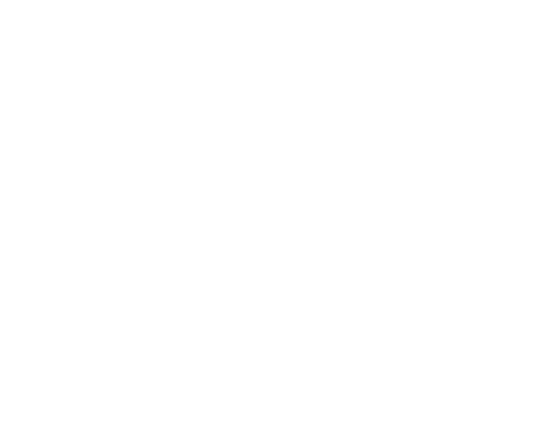
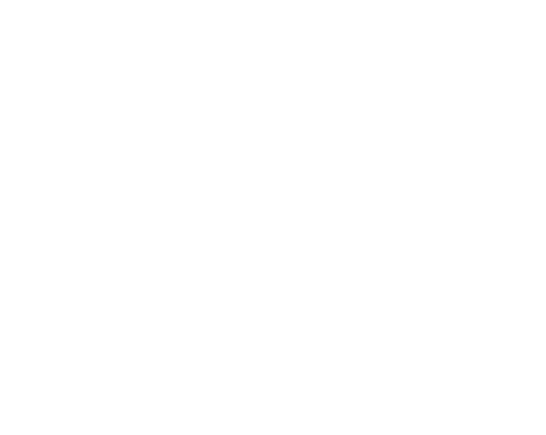
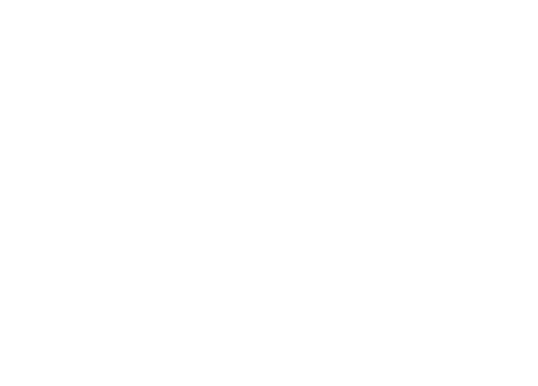
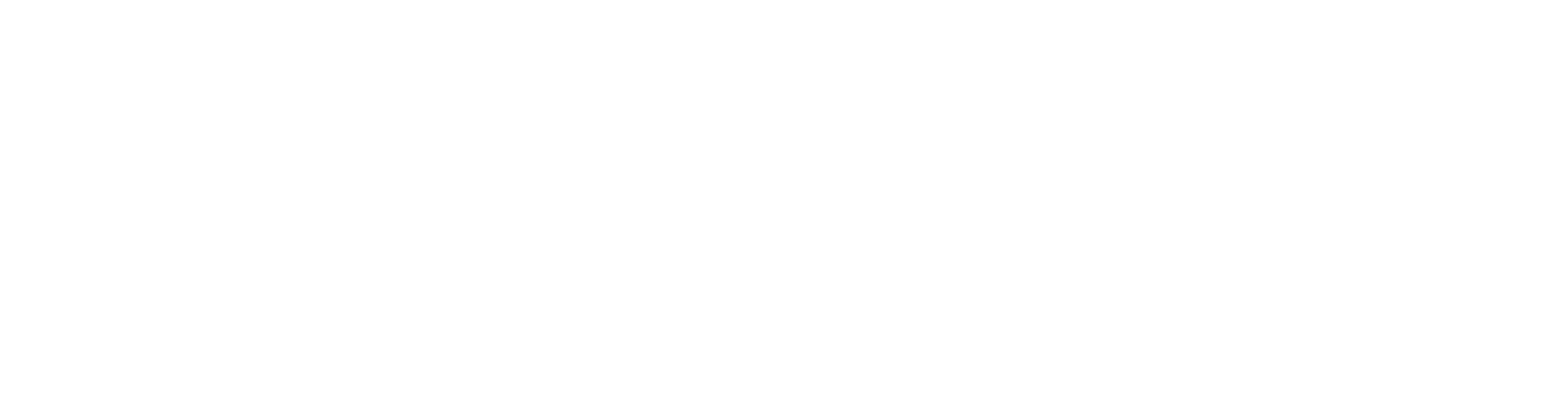
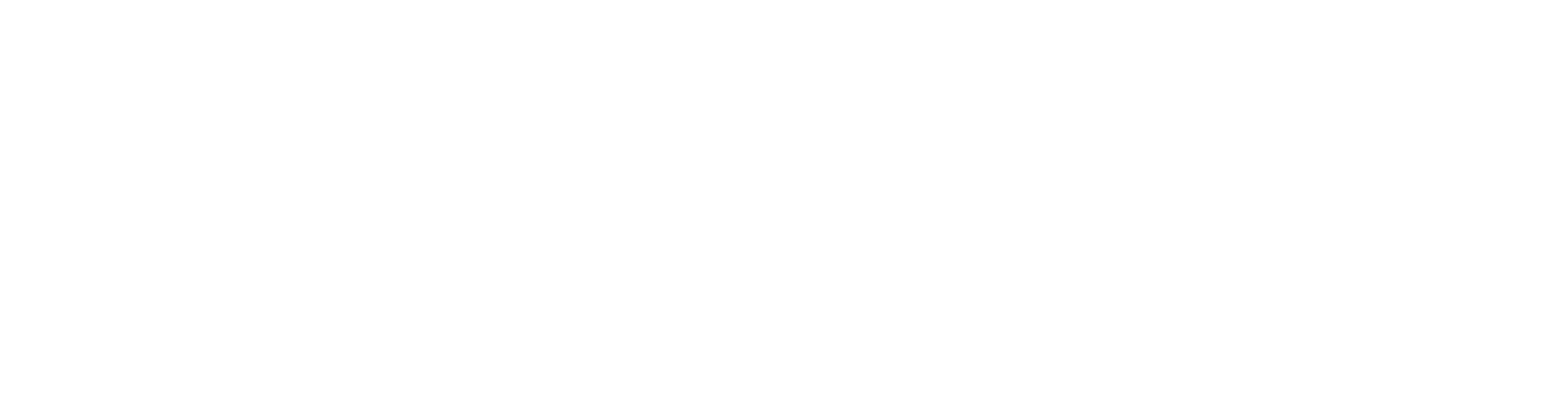
**n** Industry members as well as The customer should just click The customer used to call for the **o** **e** others. the alert message to enhance the emergency number 101 to call the fire **re**



**Explore AS, differentiate**



**Define CS, fit into CC**



**Focus on J&P, tap into BE, understand RC**



**Focus on J&P, tap in**

**to BE, understand RC**

**C** further step to stop the fire.

**S** Proper network connection and service team to stop the fire at that time **A** **,** available devices are needed. of reporting many products in the **S**

industry gets damaged and many lives

5

were death. Now with the use of our

**F**

product the industry can sense the fire

**o**  explosion and stop at the initial stage **c**  itself. So, it is quite much more easy. **us**

**o**  **n**

**J**  **&**

**P**

# JOBS-TO-BE-DONE / 9. PROBLEM ROOT CAUSE RC 7. BEHAVIOUR BE ,

**PROBLEMS**  **ta**

. • The fire causes a lot of • At once the message is send to **p**

We are solving the problem of damages in the industry. Usually the customers mobile from the **i**

•

when it gets fired in an industry **n**

fire spread by automatically

the fire service team is called to sensorscontrolled Intelligence detecting the fire at the ignition

stage and stop the fire spread stop the fire. But now our the customer himself can give easily using Artificial solution use can stop the fire without the help of fire service. the access to stop the fire spread

Intelligence and IOT based

ideations. on the whole.

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  | | |  | |  |  | | |  |
| **3. TRIGGERS** | **TR** |  | **10. YOUR SOLUTION** | **SL** | **8. CHANNELS OF BEHAVIOUR** | **CH** |  |
| We can ask our customer to | | | We can just access the message from the IOT devices combined with sensors stop the fire spread at the ignition stage itself. It is much easier, safe to handle. | |  |  | | |
| ONLINE:  Notifications send can be accessed.    OFFLINE:  The sensors with the help of intelligence can stop the fire spread at the initial stage itself. | | |
| get an experience about our product. We can insist they must need of our product. | | |
|  | | |
| **4. EMOTIONS: BEFORE / AFTER** | **EM** |  |
|  | | |
| **Before:** Customer is not finding a  proper rid for the fire spread problem. **After:** Now with the help of our product the customer can easily enhance the problem. | | |